



May 11-13, 2022 | Burley, Idaho

WEDNESDAY, MAY 11th *(Optional) **

- 11:00am** ***Golf Tournament & Lunch | *River's Edge Golf Course***
- 5:30- 7:00pm** **Welcome Reception, Dinner & Golf Awards | *BW Burley Inn, Courtyard* -**ALL REGISTERED**
ATTENDEES INVITED**

THURSDAY, MAY 12th

- 7:45- 8:25am** **Registration and Breakfast**
- 8:30- 11:30am** **Succession Planning Workshop, Offered in partnership with Idaho State Department of Agriculture Farm and Ranch Center | Dick Wittman, Wittman Consulting**
*This workshop will give farmers, ranchers, and bankers the tools to successfully transition a farm or ranch operation to the next generation and gain insight and access to proven tools to conduct successful farm transition. Topics will include Succession and the estate planning process, finding common ground in farm family businesses, and building sound farm management practices to aid in farm transition. This will be interactive session, focusing on learning how to apply these lessons to real farm transition situations, through discussion and problem solving as a group. **Bankers are encouraged to bring producers!***
- 11:30- 12:30pm** **Lunch w/ Guest Speaker**
- 12:30- 1:15pm** **Legislative Update from Washington | Ed Elfmann, SVP of Agriculture and Banking Policy, ABA**
- 1:15- 2:15pm** **What President Biden's Tax Proposal Means for Idaho Farmers | Paul Neiffer, CLA**
- 2:45- 4:00pm** **Industry Tour | Idahoan Foods, LLC manufacturer of dehydrated potato products**
How are mashed potatoes made? Find out as you tour the Idahoan Foods potato dehydration plant!
 - ❖ Location: 823 S. Oneida St, Rupert (7 miles/12-minute drive from the BW Burley Inn)
- 4:00- 5:00pm** **Break, on your own**
- 5:00- 7:00pm** **Reception, Dinner & Entertainment | *Morey's Steakhouse***
Enjoy great views and great food on the covered patio while listening to live music with Barton & Bollar!
 - ❖ Location: 219 E 3rd St, Burley (.6 miles/12-minute drive from BW Burley Inn)



FRIDAY, MAY 13th

7:45- 8:30am **Breakfast w FFA Presentation** (*tentative*)

8:30- 9:30am **Economic Shockwaves: Challenges and Opportunities** | Dr. David Kohl, **VIRTUAL**
Economic shockwaves have become a fact of life in managing businesses and financials in the agricultural industry. Disruptors such as inflation of energy and other prices and increasing interest rates along with consumer and societal trends must be incorporated into the strategic game plan. This program is designed to look into the future, challenge the status quo, and see how macroeconomic trends impact everyday decisions. The business and financial practices that will place the odds of success in your favor despite extremes in volatility will be a focus. Dr. Kohl's decades of experience with his work as an academic, speaker, writer, business owner, and coach will provide wisdom and perspectives in an economic environment where uncertainty and opportunity coexist in the decade of the 2020s.

9:30- 9:45am **Beverage Break**

9:45- 11:15am **Supply Chains & Global Trade Post-COVID Era & What's Driving Ag Now** | Mike Pearson
Over the past forty years, industry around the world developed global supply chains capitalizing on far-flung resources, the proliferation of Free Trade Agreements and computerized record keeping and ordering systems that allowed for "just in time" manufacturing and warehousing. Those supply chains reduced overhead and brought in new customers; but the coronavirus pandemic changed the game. Between port closures and labor issues, those same global supply lines that were such an advantage have become a major disadvantage as delays pile up and costs surge. Industries around the world are looking at ways to bring their supply chains closer to home; but will that work for agriculture? The presentation will wrap up with a look ahead at the outlook for the farm markets, ag policy, and other global trends impacting these markets.

11:15- 11:30am **Exhibitor Drawing**

CONFERENCE ADJOURNS

11:45- 12:30pm **Idaho Ag Committee Meeting**

Best Western Burley Inn

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